

Through your generosity, the MLA Education Foundation served more than 2,300 people in the Massachusetts hospitality industry last year! Thank you!

Please help meet our 2007- 2008 goals, as you did in 2006. Join our major donors:

Where Magazine (\$10,000), Starwood Hotels (\$8,500), Ecolab (\$8,000), Royal Hospitality (\$5,000), the Boston Guild of Oenophilists (\$5,000), Roger Saunders (\$3,550), as well as the many important donations in the amounts of \$1,000, \$250, and \$100.

We can place more people in jobs in the industry and keep existing employee skills fresh and professional.

See reply card below.

2006 RSLI PROGRAM OUTCOMES

- 357 - non-native English speaking hotel workers who received hospitality-specific training, including supervisory training, through the *English Skills and Career Pathways* partnership through grant funding with the International Institute of Boston;
- 68 - formerly homeless people trained to work in the hospitality industry through partnerships with Community Work Services' hospitality pre-employment program. 75% placement rate at hotels and other venues;
- 700 - hospitality workers trained with funding from the Department of Industrial Accidents in CPR/First Aid and Health and Safety training;
- \$9,500 in scholarships - seven deserving Massachusetts high school and college students pursuing post-secondary hospitality education;
- 300 - provided curriculum and support at 11 high schools throughout the Commonwealth that train students in the Lodging Management Program;
- 350 - people trained through 7 high school and workforce development programs conducted with the Skills, Tasks, and Results Training programs that train new workers in the hospitality industry throughout the State;
- 400 - people attending continuing education seminars such as Hospitality Law and Marketing at the annual conference and throughout the year;
- 45 - number of incumbent employees attending our 15-week college level courses;
- 52 students from 8 colleges spent the day with 51 managers from 15 hotels for Manager for a Day. Thirteen hotels hosted 48 high schoolers during Job Shadow Day.
- 50 hotels, 8 community organizations, 4 high schools, 7 government agencies and 8 colleges - potentially thousands of job seekers - receive our database of hospitality positions open in the Commonwealth, matching job seekers with hotel employment openings.

**Massachusetts Lodging Association Education Foundation, Inc.
Roger Saunders Lodging Institute Reception and Annual Appeal**

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Please make checks payable to the MLA Education Foundation, Inc. Thank you!

RSLI Annual Appeal

Your generous contribution in the amounts below equal the following program expenses:

-----\$3,000 = College Scholarship for two years.

-----\$1,500 = College Scholarship for one year.

-----\$1,025 = Tuition discount per student for each 15-week course.

----- \$500 = Career ladder workshop run by staff.

----- \$250 = Trainer Stipend for each 15-week course

Your support is very important to hospitality workforce development and education in Massachusetts! Thank you!