

# CONOR COSTELLO

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In Boston as of September 24 2018 t September 2019  
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I am a Business Management undergraduate born in Boston and grew up in Belfast, Ireland and now currently studying in Newcastle, England.

I am currently searching for a Business related internship beginning in the fall of 2018.

I have a strong interest in marketing/public relations, advertisement and media. I consider myself an optimistic and creative person with strong communication skills.

## EDUCATION & QUALIFICATIONS

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- 2016-2019/20**      **Newcastle Business School Northumbria University**  
*Business Management BA Honours (expected 1<sup>st</sup>)*
- I am entering my third year which entails a 48-week work experience in a host organisation which is relevant to my studies.
  - In my final year, which begins in September 2019, I have selected to be specialise in the marketing pathway which focuses on Modern Brand Management and Digital Data Driven Marketing.
- 2018**                      **Claude Bernard University Lyon 1**  
*Erasmus Study Abroad Exchange Program*
- I studied in Lyon, France for the 2<sup>nd</sup> semester of this year from January until May 2018 as part of the Erasmus+ Exchange Programme.
  - This developed my language skills as well my level of intercultural competence and strengthened my global network.
- 2007-2014**              **Aquinas Diocesan Grammar School**  
*A-Level: ICT (A); Sociology (B); Business Studies (B)*  
*GCSE: ICT (A\*); Physical Education (A\*); Business Studies (B); Maths (B); English Literature (B); English Language (B); History (B); Religious Education (B); Irish Language/Gaelic (B); Biology (C)*

## BUSINESS & MARKETING RELATED WORK EXPERIENCE

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- 2015-Present**      **Inside Moves (Belfast),**
- To assist with the effective organisation of a variety of music events across Belfast.
  - This role allows me to utilize my excellent communication skills and ability to attractively present information to drive tickets sales, facilitated by a variety of different social media platforms.

- 2017 (Jun–Sept) **Concentrix: Cisco** (Belfast),  
*Service Request Administrator*  
 -Provided support and administrative duties to several Cisco Engineers internationally.  
 -Communicated effectively with business customers on behalf of engineers.  
 • Execution of professional follow up emails on behalf of engineers.
- 2016 (Jun–Aug) **Intelling LTD: O2** (Belfast),  
*Outbound Sales Advisor*  
 • Contacted customers with use of strong communication and sales skills to meet sales targets.
- 2015 (Sept–Dec) **Convergys: Vodafone** (Belfast)  
*Pro Retention Sales Advisor*  
 • Retained Vodafone customers to extend contracts with Vodafone.

#### OTHER WORK EXPERIENCE

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- 2018 (May-Jun) **Zumo Smoothie Bar** (Lyon),  
*Team Member*
- 2017 (Sep – Dec) **Crowne Plaza Hotel** (Newcastle),  
*Waiter*
- 2016 (Jan – Jun) **Clements Café** (Belfast),  
*Sandwich Artist*
- 2015 (Apr – Jun) **The Pantry Café** (Belfast),  
*Barista*
- 2015 (Mar - May) **The Hudson Bar** (Belfast),  
*Floor Staff*
- 2014 (Sep – Dec) **Titanic Belfast** (Belfast),  
*Waiter*
- 2014 (Sep) **Heineken** (Electric Picnic Festival, Laois),  
*Bar Staff*
- 2013 (Jan - Jun) **438 Coffee Bake** (Belfast),  
*Barista*
- 2012 (Oct - Dec) **Dunnes Stores** (Belfast),  
*Sales Advisor*
- 2012 (Jul - Aug) **Café Renoir** (Belfast),

*Waiter*

2012 (Jul - Aug) **The Wellington Park Hotel** (*Belfast*),  
*Waiter*

## LANGUAGES

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- **Irish Language/Gaelic:** I studied in grammar school and acquired a B grade at GCSE Level. I lived in the rural Gaeltacht areas of Ireland during the summer from ages 11-15, which developed my level of independence from a young age.
- **French:** I learned French through a combination of two French courses provided by my university in Lyon and by independent daily study while abroad. When I finished my semester, I worked full time in France for two months which improved my level of French considerably.

## IT SKILLS

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- Business Analysis for Decision Making Module. (MS Excel)
- A in A-Level ICT and an A\* in GCSE Level. Comfortable with the use of databases.
- Confident user of all MS Office applications, email and internet.

## REFERENCES

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Available upon request.